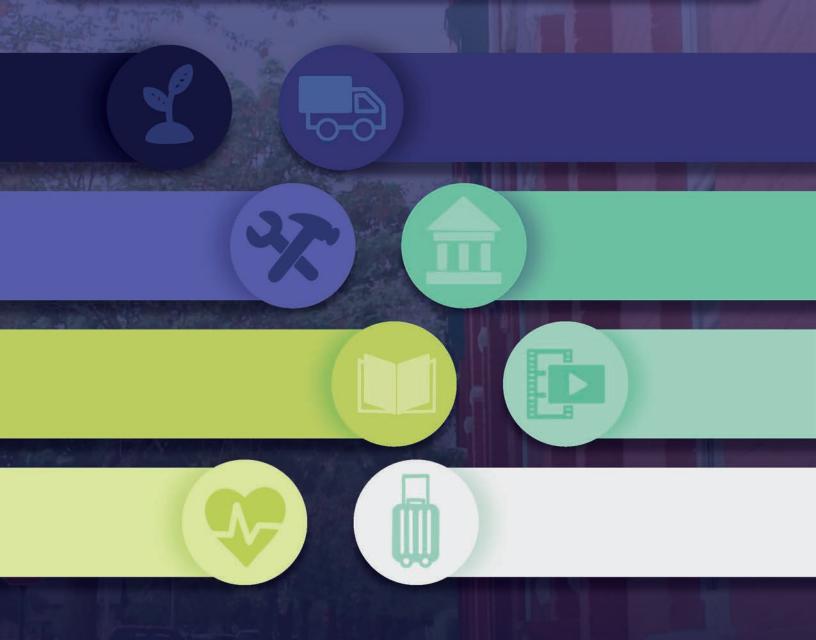
HOT JOBS COOL COMPANIES

2024 JOB GUIDE FOR THE WINONA AREA FEATURING ALL BUSINESS TYPES





Winona Area Chamber of Commerce 902 East Second Street, Suite 120 Winona, MN 55987 info@winonachamber.com winonachamber.com 507.452.2272

A MESSAGE FOR YOU...

As the President and CEO of the Winona Area Chamber of Commerce, it is my great pleasure to introduce this publication, a comprehensive guide to career pathways and opportunities across all industries in our vibrant region. The Winona area has long been a hub of innovation, hard work, and resilience, where individuals, families, and businesses come together to create a dynamic and supportive environment for growth. In this publication, we seek to shine a light on the opportunities available to those seeking to explore, advance, or change careers in the Winona area, helping connect our talented workforce with the growing needs of local industries.

Career pathways are no longer linear, and today's rapidly evolving economy requires adaptable, skilled individuals who are eager to embrace continuous learning. As industries across the region expand and diversify, this guide serves as a roadmap to help navigate the many options available, from traditional trades to emerging technologies. Whether you are a high school student exploring your future opportunities, a college student navigating your education for the future you desire, a seasoned professional looking to transition into a new field, or someone reentering the workforce, Winona's wide range of industries offers something for everyone.

Our region's strength lies in its diversity. Our economy is built on a foundation of manufacturing, education, healthcare, agriculture, tourism, and a growing array of technology-driven sectors. Each industry plays a crucial role in sustaining our local economy, providing stable jobs, and contributing to the unique culture and community that makes the Winona area such a special place to live and work. Winona is a community defined by its commitment to growth, innovation, and opportunity. As industries evolve and expand, the need for skilled, adaptable professionals will continue to grow. We hope this publication serves as a valuable resource for anyone looking to explore career pathways in our area, offering insight into the many industries that make our area a great place to live and work.

We encourage you to use this guide as a starting point for your journey, and to connect with local employers, educational institutions, and workforce development organizations to further explore the exciting opportunities available right here in the Winona area.



Christie Ransom
President/CEO,
Winona Area Chamber of Commerce





OUR MISSION

TO SERVE BUSINESSES HOW AND WHEN THEY NEED US.

OUR VISION

BE THE FOREMOST RESOURCE AND ADVOCATE FOR BUSINESSES IN THE WINONA AREA.

Schapiro Research Study, Chamber Membership Impact on

<u>Your</u> Businesses

- 44% Increase in consumer favorability
- 51% increase in consumer awareness
 - 57% increase in local reputation
 - 63% increase in local reputation

When consumers know that a **restaurant franchise** is a member of the chamber of commerce, they are **40% more likely** to eat at the franchise in the next few months.

When consumers know that an **insurance company** is a member of the chamber of commerce, they are **43% more likely** to consider buying insurance from it.



Visit The QR code to see how the Winona Area Chamber can bring value to your business today!



TRAVIS LYBECK

DIRECTOR OF BUSINESS DEVELOPMENT & MEMBER RELATIONS

507.452.2272

tlybeck@winonachamber.com www.winonachamber.com

902 E. Second Street, Ste. 120 Winona, Minn. 55987

In business for business

What is SYNERGY ACADEMY?

Our purpose is to be a powerful connecting force influencing worker skills in preparation for employer needs, by creating immediate pathways of opportunity, momentum, and transferrable skills. Synergy educational pathways are focused on fields correlating with industry need and employment options in the greater Winona area.

WHO?

High school students from any school (including those who home school) in the region qualify for **FREE** SYNERGY programming!

HOW?

If getting a jump start on your career inside businesses, receiving dual credit opportunities through MSCS, and getting our resume-worthy Power Skills Certification sounds like a good deal, you're absolutely right!

Contact Emma Ebbinger to bring Synergy in your life!

Call 507.452.2272 or www.winonachamber.com

REACHING toward SYNERGY

Synergy's roots were established in 2016 as a Chamber workforce initiative called REACH, but the 2022 unveiling of **SYNERGY ACADEMY** to the Winona community brings even more to the table than we could have imagined.

OUR PROGRAM is centered on strategic partnership with MSCS, access to the area's most current technologies and infrastructures, frequent opportunities to see and learn onsite at businesses, and our work-readiness Power Skills Certification.









We don't just bring our member businesses to the table, at WACC's **SYNERGY ACADEMY** we bring businesses TO YOUR TABLE. SCHOOL. LAB. SHOP. SYNERGY is Everywhere.

BUSINESS DIRECTORY

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Farming, food production, equipment operation, assembly line work, and product manufacturing.

LOGISTICS & DISTRIBUTION

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Supply chain management, warehousing, transportation, fulfillment, and distribution services.

PROFESSIONAL SERVICES

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Construction, contracting, repair services, consulting, and other skilled trades.

FINANCIAL & LEGAL

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Banking, financial advising, insurance, legal consultation, and compliance management.

CREATIVE & PERSONAL

18

Marketing, media production, publishing, hairstyling, and other personal care and creative services.

EDUCATION & TECHNOLOGY

20

Teaching, educational support, IT services, software development, and tech support roles.

HEALTHCARE & WELLNESS

22

Healthcare, veterinary services, disability support, mental health, and wellness industries.

HOSPITALITY & LEISURE

24

Hotel management, food service, recreation management, tourism, and event planning.

AGRICULTURE & MANUFACTURING

AGRICULTURE

CHS Inc.

988 Riverview Drive, Winona, MN 55987

chsinc.com

Established in 1931

Business description: Agronomy, grain, and energy (fuel,

lubricants, propane).

Full time employees: 10,000+

In Demand Jobs

- High school diploma: Maintenance, Laborer, Machine Operators
- 2 year degree: Rail Analyst, IT Analyst, Boiler Operator
- 4 year degree: Business Developer Manager, Enterprise Strategy Lead, Paralegal, Trading Analyst

Strategy Lead, Paralegal, Trading Analyst

Did you know? Sponsor of Minnesota Wild (CHS on ice) St. Paul Stadiums (CHS on entry pilings).

The Watkins Company

150 Liberty Street, Winona, MN 55987

watkins1868.com

Established in 1868

Business description: Gourmet flavorings including extracts and spices

Full time employees: 143

In Demand Jobs

- **High school diploma:** Production Work, Machine Operator, Material Handler, DC Warehouseperson, Maintenance Worker
- 2 year degree: Maintenance Technician, Maintenance Engineer, General Administrative Positions within Accounting, Human Resources, Supply Chain, IT, Product Development, and Research and Development
- 4 year degree: Mid-level Individual Contributor Positions and Management

Did you know? At present, Watkins is the fastest growing flavoring company in North America.

MANUFACTURING

Bay State Milling Co.

55 Franklin Street, Winona, MN 55987

baystatemilling.com

Established in 1899

Business description: Milling - flour.

Full time employees: 115

In Demand Jobs

- High school diploma: Production jobs (utility)
- 4 year: Technical Miller

Did you know? The Winona mill has been in operation since 1899. H.C. Garvin was Bay State's first general manager.

Concept Tool

28830 County Road 12, Winona, MN 55987

useconcepttool.com

Established in 2002

Business description: Tool & Die, plastic injection molds, dies, metal working, plastic work, reverse engineering.

Full time employees: 5

In Demand Jobs

- High school diploma: CAM Programmer, CNC Operator, CAD Designer (Will train. Mechanical and computer literacy is a must.)
- 2 year: Tool and Die Program degree is a bonus

Did you know? There is most likely something you have seen or touched that has a connection to Concept Tool.

DCM Tech, Inc.

4455 Theurer Blvd, Winona, MN

dcm-tech.com

Established in 1975

Business description: Manufacturer of automotive and industrial grinders.

Full time employees: 33

In Demand Jobs

- High school diploma: Shipping/Receiving Technician
- 2 year: Mechanical Assembly, Electrical Assembly, CAD Technician
- 4 year: Mechanical Engineer

Did you know? DCM will be celebrating their 50th year in 2025!

Goodson Manufacturing Company

156 Galewski Drive, Winona, MN 55987

goodson.com

Established in 1945, moved to Winona in 1972, employee-owned in 2019

Business description: Goodson is a 100% employee-owned company engaged in the design, manufacture and sale of tools and supplies for automotive machine shops and engine builders. We also have two divisions specializing in formed and coated abrasives. We sell direct to customers around the world. Full time employees: 32

In Demand Jobs

- **High school diploma:** Receiving, Shipping, Production, Customer Service
- 2 year: Customer Service, Technical Support, Inventory Control, Marketing/Advertising, IT, Accounting

Did you know? Goodson supports racing from the hometown track to the big show. Our tools and supplies are used by teams in NHRA, NASCAR, NTPA, Indy Racing League, etc. From gocarts to top fuel dragsters, you'll find Goodson decals on the sides of vehicles around the world.

Emanual "Manny" Ruiz | BENCHMARK

"Moving to Winona was a positive decision for my family and me, signifying a fresh start. Initially, I felt nervous joining Benchmark fearing potential differences due to being from South Texas. However, over time, I discovered that my concerns were unfounded. People here are respectful, and the atmosphere is very peaceful. I particularly enjoy hiking Sugar Loaf, an amazing local spot. My job at Benchmark was the catalyst for our move to Winona. I'm convinced that it was a great idea. I plan to make Winona our home for an extended period."



Hal Leonard LLC

1210 Innovation Drive, Winona, MN 55987

halleonard.com

Established in 1947

Business description: Printing & distribution of sheet music and music products internationally and digitally.

Full time employees: 328

In Demand Jobs

High school diploma: Distribution Specialist, Bindery Workers, Warehouse Drivers

- · 2 year: Royalties, Finance, Accounting
- 4 year: Marketing, Sales, Editing, Information Systems, Programming, Web Development

Did you know? Hal Leonard is the world's largest sheet music publisher!

Hiatt Metal Forming LLC

1638 Homer Road, Winona, MN 55987

hiattmetalform.com

Established in 1985

Business description: At Hiatt, we manufacture a wide range of wire shapes and assemblies for many industries including agricultural, appliance, sporting goods, store displays, electronics, consumer goods, OEM manufacturers and more. **Full time employees:** 10

In Demand Jobs

- High school diploma: Production Team, Maintenance & Custodial
- 2 year: Customer Support, Design Engineer, Tool & Die/Set-up Technician
- · 4 year: Accounting, Finance, Sales, Quality Engineer

Did you know? Many products we make you may use every day and not know it was made in Winona! We manufacture parts used on a lawn mower, golf cart, dishwasher, and even your refrigerator - to name a few.

Miller Ingenuity

1155 East 8th Street, Winona, MN 55987

milleringenuity.com

Established in 1947

Business description: Miller Ingenuity is the leading expert in inventing, engineering, and delivering high-technology, safety-critical solutions for railway worker protection. With decades of industry knowledge, self-directed teams empowered to innovate, and a focus on operational excellence, Miller Ingenuity equips railway operators with the ability to mobilize passengers and freight with zero error.

Full time employees: 42

In Demand Jobs

- **High school diploma:** Operator 1, Operator 2, Operator Specialist
- 2 year: CAD Designer, CNC Programmer, Mechatronics Technician
- 4 year: Sales & Marketing, Engineering, Management

Did you know? Every freight train in the U.S. has parts manufactured by Miller Ingenuity.

Multi-Color Corporation

202 Galewski Drive, Winona, MN 55987

mcclabel.com

Business description: Printing and manufacturing of cartons. **Full time employees:** 60

Did you know? We recycle 3,600 tons a year.

MWSCO

5150 W. 6th St., Winona, MN 55987

mwsco.com

Established in 1939

Business description: MWSCO has 12 retail stores in three states as well as an E-Commerce division.

Full time employees: 200

In Demand Jobs

High school diploma: Shipping & Receiving, CDL Driver, Fill Plant

- 2 year: Sales Staff, Management, Technician
- 4 year: Professional, Management

Did you know? MWSCO has been in business for 85 years and has been owned by the Peterson family for over 50 years.

Phoenix Environmental Enterprises Inc.

3658 West 6th Street, Winona, MN 55987

Established in 2019

Business description: Make specialized sand cores for foundries.

Full time employees: 8

Did you know? We recycle sand that would normally be thrown away!

RiverSide Integrated Solutions, Inc.

1705 Wilkie Drive, Winona, MN 55987

riversideintegratedsolutions.com

Established in 1984

Business description: Contract manufacturing company for

electronic and electromechanical products.

Full time employees: 303

In Demand Jobs

- High school diploma: General Assembler, Inventory Material Handler, SMT Offline, Receiving/Inspection, Chamber Assembler, Brazer
- 2 year: Process Technician, Senior Technician, Assistant Buyer, Quote Buyer
- 4 year: Program Manager, Strategic Program Manager, Engineer

Did you know? At RiverSide Integrated Solutions, we do all of our own training and have a tuition reimbursement program so that anyone starting anywhere in our company can reach their greatest potential!

RTP Company

580 East Front Street, Winona, MN 55987

rtpcompany.com

Established in 1923

Business description: Global compounder of custom engineered thermoplastics.

In Demand Jobs

- High school diploma: Machine Operator, Warehouse Associate
- 2 year: Electrical Maintenance Technician
- 4 year: Programmer/Analyst, Environmental Specialist

Syensqo

501 West 3rd Street, Winona, MN 55987

syensqo.com

Established in 1946

Business description: A market leader providing reinforced plastics for the aerospace industry and industrial purposes and has been part of the Winona community for 75 years.

Full time employees: 260

In Demand Jobs

- High school diploma: Production Operator
- 2 year: Engineering Technician
- 4 year: Engineers

Thern, Inc.

5712 Industrial Park Road, Winona, MN 55987 thern.com

Established in 1948

Business description: Thern, Inc. is a family-owned winch and crane manufacturer proudly based in the heart of the Midwest, USA - a place where hard work, honesty and operational excellence continue to be core values. Durability, reliability, quality and outstanding service are at the center of our focus. With a strong engineering staff and reputation for exceptional lead times, Thern can handle even the most challenging projects. Full time employees: 125

Did you know? Thern manufactured and provided the winch for the ball that drops in New York Times Square every New Year's Eve.

Willet Hauser

1685 Wilkie Drive, Winona, MN 55987 willethauser.com

Established in 1898

Business description: With over a century of history in stained glass window design, repair, and restoration, Willet Hauser has become one of the largest and oldest stained glass studios in the North America dating back to 1898. Today, our windows can be found all throughout the United States and in 14 other countries. From religious institutions to commercial buildings, we have created and repaired thousands of stained glass windows over the past 125 years.

Full time employees: 70

In Demand Jobs

- **High school diploma:** Stained Glass Apprentice, Window Installation Apprentice
- 2 year: In Studio Art/Figurative Drawing/Graphic Design:
 Design Dept. Apprentice, Art Dept. Apprentice
 In Construction: a Window Installation Apprentice fast tracked to
 a Window Installation Project Manager
- 4 year: Specialized Admin/Office positions (Not in demand, but a degree is generally required for the more specialized things like: HR, Management, Marketing, etc.)

Did you know? Actress Drew Barrymore's grandfather was a designer for the company for 20 years, from the 60s-80s.













Career Opportunities

- Machining
- Warehouse
- Assembly
- Welding
- Office
 Professional
- Lead and Management
- Internships/
 Part-Time

WHY THERN?

Thern, Inc. is a family-owned winch and crane manufacturer proudly based in the heart of the Midwest, USA – a place where hard work, honesty and operational excellence continue to be core values. If you are looking for the opportunity to succeed personally and challenge yourself professionally, go beyond the ordinary, join our team and help our customers defy gravity!

CORPORATE HEADQUARTERS

5712 Industrial Park Rd Winona, MN 55987 507-454-2996

EMPOWERED HERE.

Take control of your career with:

- A self-directed work culture
- Advancement opportunities
- Flexible working environment
- Community-centric values
- Collaborative workforce

Learn more: MillerIngenuity.com/about/careers

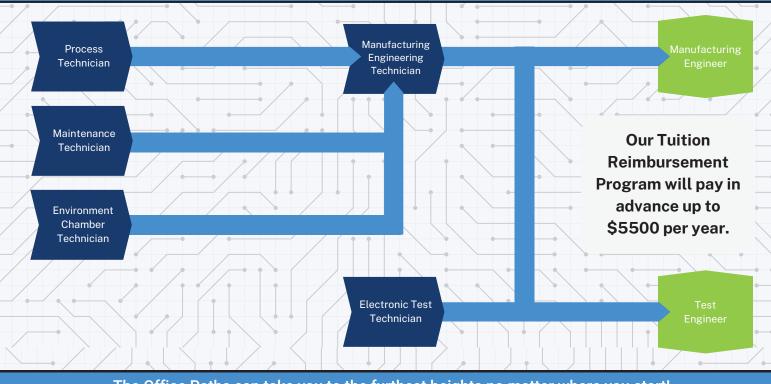




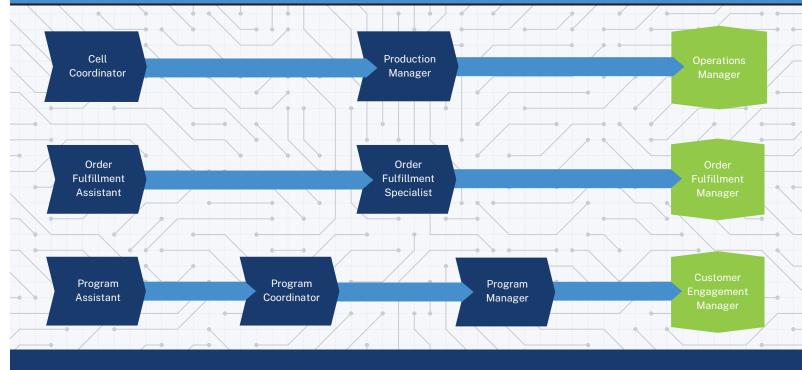




The Engineering Path can get you experience while you earn your degree!



The Office Paths can take you to the furthest heights no matter where you start!



LOGISTICS & DISTRIBUTION

DISTRIBUTION

Coca-Cola of Winona

102 Franklin Street, Winona, MN 55987

winonacocacola.com

Established in 1932

Business description: Distributor of Coca-Cola products.

Full time employees: 17

In Demand Jobs

• **High school diploma:** Merchandising, Warehouse Associate, Route Helper

Did you know? The company has been owned and operated by the same family since 1932.

Gillette Pepsi

1900 West Avenue South, La Crosse, WI 54601 gillettepepsi.com

Established in 1937

Business description: We're a family-owned, independent distributor of Pepsi and many other tasty and refreshing beverages that are easy to get excited about. Work with brands you love! With our employee's success, we're able to achieve our mission: To be the best supplier of refreshing beverages... period. Full time employees: 340

Did you know? Gillette Pepsi distributes the top beverage brands in the industry, Pepsi, Rockstar, Starbucks, Propel, Gatorade, Bubbl'r, Pure Leaf, Lipton, Bubly, and Celcius.

Ziebell's Hiawatha Foods, Inc.

330 East 3rd Street, Winona, MN 55987

ziebellfoods.com

Established in 1976

Business description: Wholesale food distributor.

Full time employees: 18

In Demand Jobs

- High school diploma: Warehouse Worker, Customer Service, Truck Driver
- 2 year: Truck Driver

Fastenal Distribution Center

2001 Theurer Boulevard, Winona, MN 55987

fastenal.com

Established in 1967

Business description: Distributor of industrial and construction products.

In Demand Jobs

• High school diploma: Warehouse Positions

TRANSPORTATION

Borkowski Towing and Salvage Inc.

5035 West 6th Street, Winona, MN 55987

borkowskitowing.com

Established in 1960

Business description: Big and small towing, salvage parts cars

and trucks.

Full time employees: 12

Lamers Bus Lines

326 Sky Harbour Drive, La Crosse, WI 54603 golamers.com

Established in 1944

Business description: A premier transportation company specializing in school route contract services, charter services, escorted tours and custom tour planning.

Full time employees: 200+

In Demand Jobs

- **High school diploma:** School Bus and Motor Coach Charter Drivers, Overnight Bus Cleaners
- 2 year: Diesel Mechanic, Sales and Office Staff
- 4 year: Sales and Office Staff, Management

Did you know? Lamers Bus Lines has locations throughout Wisconsin, plus Michigan's Upper Peninsula. We even have a location in Central Florida. We travel throughout the U.S. and Canada, so a career with us can really take you places!

MBM Logistics Inc/TLM Express LLC

5050 Service Drive, Suite 100, Winona, MN 55987

mbmlogistics.com

Established in 1995

Business description: Full-service trucking company servicing mainly the Midwest. Most drivers are home every night and the longer haul drivers are home weekly. Additional offices in Madison, WI with Brokerage Operations, Rochester, MN for LTL Operations and Wilton, WI for Accounting. Main operations office is in Winona, MN and services Truckload Over the Road, Brokerage, Safety and Driver Payroll.

Full time employees: 58

In Demand Jobs

- **High school diploma:** Office Staff, Sales (Only motivated individuals who are willing to learn and enjoy a very fast paced working environment. All training provided by current staff.)
- 2 year: Accounting, Truck Drivers (Requires CDL and 2 years of OTR experience.)

Carter Webster | MBM LOGISTICS INC./TLM EXPRESS LLC

"Working in the logistics industry has been a transformative experience for me. Every day presents new challenges that require quick thinking and adaptability. I love the fast-paced environment and the opportunity to collaborate with diverse teams, from suppliers to delivery personnel. One of the highlights has been seeing how our efforts directly impact customer satisfaction. Knowing that our work ensures timely deliveries and efficient supply chains gives me a sense of purpose. The industry is constantly evolving with technology, making it exciting to learn and grow in my role. Overall, I appreciate the dynamic nature of logistics and the essential role it plays in connecting people and businesses worldwide."



Winona Marina

5050 Service Drive, Suite 100, Winona, MN 55987 winonamarina.com

Established in 2007

Business description: Seasonal slips, mechanical services. Full time employees: 2

In Demand Jobs

- High school diploma: Gas Dock Attendants
- 2 year: Marine Mechanics

AUTOMOTIVE

Chrysler Winona

1244 Service Dr, Winona, MN 55987

chrvslerwinona.net

Established in 1991

Business description: Automotive Sales and Service.

Full time employees: 28

In Demand Jobs

- High school diploma: Sales Consultant, Detailer
- · 2 year: Service Technician, Body Technician, Service Advisor, Dept Manager
- 4 year: Controller, General Manager

Did you know? Over half of our staff has been here for longer than 10 years!

Dahl Automotive

3819 Creekside Lane, Holmen, WI 54636 (support center) dahlauto.com

Established in 1911

Business description: Vehicle sales (new and used) and service (all makes/models), automotive body repair shop.

Full time employees: 500

In Demand Jobs

- High school diploma: Express Technician, Detail Technician, Service Advisor, Service Assistant, Lot Attendant, Sales Consultant, Customer Service
- 2 year: Automotive Technician, Administrative Assistant, Accounting Associate
- · 4 year: IT, HR, Accounting, Leadership

Did you know? We are a 5th generation, family-owned business. Dahl Auto is the 8th oldest Ford dealership in the country under continuous family ownership.

Sugar Loaf Ford

1222 W Service Dr, Winona, MN 55987

www.sugarloafford.com

Established in 1977

Business description: Automotive Sales and Service.

Full time employees: 40

In Demand Jobs

- High school diploma: Sales Consultant, Detailer
- · 2 year: Service Technician, Body Technician, Accountant, **Dept Manager**
- · 4 year: Controller, General Manager

Did you know? Most of our staff has been trained at SE Tech right here in Winona!

Fastenal Distribution Center/Warehouse

- Receiving
- Picking
- Product Handling
 Sortation
- Quality Control
 Shipping
- Help Desk
- Inventory



- Flexible Hours
- Competitive Pav
- Oppurtunity for growth



Careers.Fastenal.com



PROFESSIONAL SERVICES

CONSTRUCTION

Brickl Bros., Inc.

400 Brickl Rd. West Salem, WI 54669

bricklbros.com

Established in 1950

Business description: Design/Build General Contractor -

Commercial, Industrial, Municipal.

Full time employees: 65

In Demand Jobs

High school diploma: Carpenter, Assistant Foreman, Foreman, Superintendent, Project Administrator

• 2 year: Project Manager, Drafter

• 4 year: Preconstruction Director

Did you know? Brickl Bros is 100% employee-owned.

Kohner Materials

4980 West 6th Street, Winona, MN 55987

Kohnermaterials.com

Established in 1959

Business description: Product and delivery of quality concrete and aggregate products and stevedore services on the

Mississippi River.
Full time employees: 90

In Demand Jobs

High school diploma: Class A or B CDL Drivers and Laborers
2 year: Concrete and Aggregate Quality Control Technicians

• 4 year: Regional Sales Rep

Did you know? Kohner Materials Company remains a family owned and operated business that provides quality goods and services throughout Eastern MN and Central WI for over 60 years.

Wieser Brothers General Contractor, Inc.

200 Twilite Street, La Crescent, MN 55947

wieserbrothers.com

Established in 1994

Business description: General Contractor

Full time employees: 140

In Demand Jobs

· High school diploma: Laborers

2 year: Field/Shop

• 4 year: Project Manager/Project Administrator

Winona Heating & Ventilating CO., Inc. (WHV Inc.)

374 E 2nd St, Winona, MN 55987

whvr.com

Established in 1902

Business description: Commercial HVAC, Roofing, Service and

Controls Contractor.
Full time employees: 150

In Demand Jobs

- · High school diploma: Roofing and Sheet Metal Workers
- 2 year: HVAC Technician
- 4 year: Mechanical Engineer and Project Management

Did you know? Locally owned and operated since 1902.

SERVICES

Custom Alarm

1661 Greenview Drive Southwest, Rochester, MN 55902 custom-alarm.com

Established in 1968

Business description: Custom Alarm is a locally owned and operated, security-minded company located in Rochester, MN. We specialize in fire alarm systems, intrusion, video surveillance, and access control for both residential and commercial owners. Custom Alarm is the trusted security leader and award winning, community-focused company committed to leveraging technology in finding solutions to our customers' needs and dedicated to a high level of customer service.

Full time employees: 72

In Demand Jobs

• High school diploma: Installation Technician

Express Employment Professionals

1600 Gilmore Avenue, Winona, MN 55987

expresspros.com/winona

Established in 1991

Business description: Staffing Agency.

Full time employees: 10

Did you know? We are like a travel agent for employment, let us

work hard so you don't have to.

Mike Kreiling | EXPRESS EMPLOYMENT PROFESSIONALS

"The best part about working in a professional services company such as Express is the multiple customers we serve. Not only do we work with hundreds of local companies in the Winona area, we also get to serve great candidates and provide our expert match making services to help them land their next career. No two days are the same, because no two customers are the same."



Hiawatha Broadband Communications (HBC)

58 Johnson Street, Winona, MN 55987

hbci.com

Established in 1997

Business description: HBC offers world-class broadband communications services, operating in nearly 40 communities throughout southeastern Minnesota.

Full time employees: 90

In Demand Jobs

- **High school diploma:** Service Install Technician, Customer Care Representative
- 2 year: IT technician, Finance
- 4 year: Network operations, Marketing, MIS, GIS

Did you know? HBC began in 1993 as "Luminet", part of a bold new effort to provide Internet connectivity to Winona's educational, medical, and governmental institutions.

Hoff Celebration of Life Center

3480 Service Drive, Goodview, MN 55987

hofffuneral.com

Established in 1969

Business description: Funeral and cremation services to families. **Full time employees:** 9

In Demand Jobs

• 4 year: Bachelor of Science in Mortuary Science - hiring a licensed funeral director.

Did you know? We are family owned and operated and love what we do!

J & J Rubbish Service Inc.

1059 East 4th Street, Winona, MN 55987

jandjrubbish.com

Established in 1968

Business description: Weekly and one-time trash services.

Full time employees: 13

In Demand Jobs

• **High school diploma:** Currently not needed for most jobs we have that become available.

Did you know? Almost half our employees have been with us for 10 years or more!











FINANCIAL & LEGAL

FINANCIAL

Alerus

175 Center Street, Winona, MN 55987

alerus.com

Business description: Alerus (formerly Home Federal) is a commercial wealth bank and national retirement services provider.

In Demand Jobs

- High school diploma: Teller, Universal Banker
- 2 year degree: Lead Teller, Banking Specialist
- 4 year degree: Consumer Banking Specialist, Branch Management, Business/Commercial Banking

Did you know? Employees are company owners through the Alerus Employee Stock Ownership Plan.

Altra Federal Credit Union

526 Orrin Street, Winona, MN 55987

altra.org

Established in 1931

Business description: Altra is a federally insured financial institution that offers a full range of financial services, from personal and business to lending and investments.

Full time employees: 495

In Demand Jobs

• High school diploma: Teller, Member Relations Specialist, Member Solutions Representative, Member Contact Specialist, Consumer/Home Equity/Dealer Processors, Financial Services Representatives, Solutions Specialist, Facilities Specialist, etc.

Did you know? Altra is a Great Place to Work certified company. For six years in a row, 92% of our employees say we are a Great Place to Work!

Merchants Bank

102 East 3rd Street, Winona, MN 55987

merchantsbank.com

Established in 1875

Business description: Community banking.

Full time employees: 370

In Demand Jobs

- **High school diploma:** Teller, Item Processor, Custodian, Switchboard Operator
- 2 year degree: Customer Engagement Center, Customer Service Representative, Administrative Assistant, Loan Servicing Representative, Mortgage Operations, Accounting, Finance, Lending Assistant
- 4 year degree: Credit Analyst, Commercial Banker, Mortgage Lender, Consumer Lender, Credit Administrative Representative, Marketing, Human Resources, Accounting, Finance

Did you know? Merchants Bank was established 148 years ago and is still going strong by helping our customers fulfill their hopes and dreams at 23 branch locations!

Minnwest Bank

225 East Main Street, Lewiston, MN 55952

minnwestbank.com

Established in 1987

Business description: Full offering of financial services with a specialization in Agriculture.

Full time employees: 390

In Demand Jobs

- High school diploma: Universal Bankers
- 2 year degree: IT and Virtual Banking
- 4 year degree: Commercial / Ag Lenders, Marketing, Finance

Did you know? Minnwest Bank is family owned with 36 locations in MN & SD.

Oakwood Bank

P.O. Box 125, 140 Main Street, Rollingstone, MN 55969

Chartered in 1920

Business description: Banking services.

Full time employees: 4

Did you know? Between just 3 of the bank's employees, they have over 100 years of banking experience.

Peoples State Bank

411 Main Street NW, Altura, MN 55910

peoplesstatebank.com

Established in 1925

Business description: Community bank that meets all your

personal, business, and agricultural needs.

Full time employees: 50

Did you know? Peoples State Bank is a family-owned bank with 5 locations in Plainview, Elgin, and Altura, Minnesota and Boyceville and Menomonie, Wisconsin.

Michael Todd | WNB

"I moved back to Winona in April of 2022, from Denver, Colorado. My return to Winona has been wonderful. The people here are exceptionally friendly and deeply invested in the well-being of our town. My role at WNB Financial has not only allowed me to grow personally but has also offered numerous avenues for professional growth and recognition. The Bank supports my involvement in local volunteer work and serving on local committees. It's been an incredible experience to be empowered by my employer to serve my community."



WNB Financial

204 Main Street, Winona, MN 55987

wnbfinancial.com

Established in 1874

Business description: Banking - With electronic options, a community focus, and excellent client service, we customize our financial products and services to fit your needs. We work with you to find the best solutions for you, with the goal of being your Trusted Financial Advisor.

Full time employees: 100

In Demand Jobs

- High school diploma: Teller, Universal Banker, Deposit Operations
- 2 year degree: Accounts Payable, Information Technology, Marketing Assistant
- 4 year degree: Business Banker, Credit Analyst

Did you know? WNB Financial has seven offices in the cities of Winona, Wabasha, Kellogg, Altoona, and Holmen. Former bank President, William Windom, namesake of Windom Park, was once featured on the US \$2 bill, honoring his service as the United States Secretary of the Treasury. When WNB was founded the state of Minnesota was just 15 years old.

LEGAL/INSURANCE/CPA'S

Dunlap & Seeger, P.A.

30 Third Street SE, Suite 400, Rochester, MN 55920 dunlaplaw.com

Established in 1937

Business description: Legal services with a focus on business, real estate, and litigation.

Full time employees: 34

In Demand Jobs

- 2 year: Legal Assistant
- 4 year: Paralegal, Attorney

Did you know? Dunlap & Seeger have over 8 attorneys/staff who have been at the firm for over 30 years.

Hawkins Ash CPAs

152 W 3rd St, Winona, MN 55987

hawkinsash.cpa

Established in 1956

Business description: Audits, Bookkeeping, Tax Preparation

& Consulting.

Full time employees: 200+

In Demand Jobs

• 4 year: Associate, Senior Associate, Manager

Did you know? Our annual Holiday party is a fully paid stay in Wisconsin Dells for staff and their entire family including a company dinner and entertainment.

WA Group

174 Center Street, Winona, MN 55987

walivebig.com

Established in 1893

Business description: Home, auto, life, business, employee benefits, health, risk management insurance.

Full time employees: 50

In Demand Jobs

- High school diploma: Account Managers, Administrators, and Risk Advisors, Associates
- 2 year: Sales Producers, Account Executives, Information Technology specialists, Department leaders
- 4 year: Sales Producers, Account Executives, Information Technology specialists, Department Leaders

Did you know? Our agency is 100% employee owned!

Wagner Oehler, Ltd.

65 Johnson Street, Winona, MN 55987

wagnerlegalmn.com

Established in 1973

Business description: We are attorneys and advisors who help families, farmers, and businesses with:

- Estate planning and administration for every life stage, including wills, trust, and probate.
- Pragmatic advice for small and large businesses to get the deal done.
- Farm and business succession plans for long-term success.
- Buying, selling, and financing real estate and business opportunities.

We are a fast-paced, growing law firm with locations in Winona, Rochester and St. Charles.

Full time employees: 19

In Demand Jobs

- High school diploma: Administrative Assistant
- 2 year: Paralegal
- 4 year: Law Clerk

Did you know? We have been around for over 50 years!





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CREATIVE & PERSONAL

MEDIA/MARKETING

Formgraphics / Winona Sign and Design

978 E 4th St, Winona, MN 55987

formgraphicsinc.com | winonasignanddesign.com

Established in 1981

Business description: Promotional / Custom Printing.

Full time employees: 3

In Demand Jobs

• High school diploma: Production

Did you know? With a multitude of printers we are able to print on a number of different items / materials. From metal and plastic buckets to signs, even wrapping paper!

Intech IMS

3205 Airport Road, La Crosse, WI 54603

intechims.com

Established in 2012

Business description: Print, promotional items, fulfillment, and specialized packaging.

Full time employees: 8

In Demand Jobs

- **High school diploma:** Production Line Workers, Assembler, Forklift Operator
- 2 year: Machine Operator, Production Line Lead, Project Manager
- 4 year: Production Supervisor

Did you know? Intech does repacking for many recognizable beverage brands across the USA.

Leighton Media

752 Bluffview Drive, Winona, MN 55987

winonaradio.com

Established in 1963

Business description: Radio, digital and event marketing.

Full time employees: 15 (in Winona)

In Demand Jobs

- High school diploma: Sales, Part-Time Announcer
- 2 year: Sales, Full-Time Announcer, Social Media/Content Creation, Technical Engineer
- 4 year: Sales, Full-Time Announcer, Social Media Management, Sales Management, Station Management, Business Manager

Did you know? Our Chief Operating Officer started with the company as a college intern and grew through the ranks the become the #2 leader in our company.

Pelaez Creative LLC

902 East 2nd Street, Suite 272, Winona, MN 55987

pelaezcreative.com

Established in 2005

Business description: Pelaez Creative LLC is a graphics and website design studio. We help build and reinforce brands by combining typography, photography, videos, illustrations, colors and design expertise into advertising & marketing pieces that build consumer loyalty and trust.

Full time employees: 1

In Demand Jobs

- · High school diploma: Freelancer Illustrator
- 2 year: Freelancer Graphic Designer
- 4 year: Freelancer Marketer

Did you know? Pelaez Creative LLC is also a brand in the tabletop games, promotional products, and book publishing industries.

Winona Post, Inc.

64 East 2nd Street, Winona, MN 55987

winonapost.com

Established in 1971

Business description: Newspaper.

Full time employees: 13

In Demand Jobs

- No education requirement: Paper Carrier (motor route must have driver's license; foot carrier must be 11 years old.)
- High school diploma: Inserter, Advertising Sales, Reception
- 2 year: Accounting, Graphic Design
- 4 year: Reporter

Did you know? Over 50 years of delivering free news to Winona and surrounding area.

WKBT-TV News 8 Now

141 6th Street South, La Crosse, WI 54601

news8000.com

Established in 1954

Business description: We are a CBS affiliate providing news and information on live television nearly 27 hours a week. You can find continuous news updates 24/7 at our award-winning website, www.News8000.com.

Full time employees: 50

In Demand Jobs

- High school diploma: Newscast Director, News Photojournalist
- 2 year: Marketing Consultant, Digital Content/ Marketing Coordinator
- 4 year: News Producer, Multi-Media Journalist, Engineer

Did you know? Our tower in Galesville, WI was built in 1964 and is 1,627 feet tall, just as high as Chicago's Willis Tower.

Jose A. Pelaez | PELAEZ CREATIVE LLC

"Working in the creative industry in Winona is both fulfilling and inspiring. I get to see my designs come to life throughout the community, and collaborate with talented local professionals on exciting projects. Winona's vibrant arts scene, historic downtown, and natural beauty provide endless creative inspiration. As the town grows, so do the opportunities for marketing, design, and media—whether you're building a career locally or working with clients from anywhere in the world. It's the perfect place to start a creative journey and make lasting connections."



PUBLISHER

Shipwreckt Books Publishing Company

153 Franklin Street, Winona, MN 55987

shipwrecktbooks.press

Established in 2013

Business description: Independent publisher of literary fiction, poetry, memoir, and an annual literary magazine.

Full time employees: 1

In Demand Jobs

• 4 year: Contract Editors, Graphic Designers, Acquisitions

Did you know? Shipwreckt started out in Lanesboro, relocated to Rushford, and finally moved to Winona in 2020. We have published a number of award-winning works of poetry and fiction including the 2021 anthology "Crossings, the Poets Laureate of Winona, Minnesota."

HAIR SALON

Fantastic Sams

975 Frontenac Drive, Suite E, Winona, MN 55987

fantasticsams.com

Established in 2006

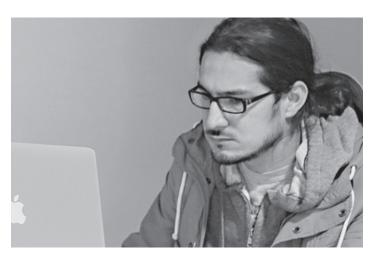
Business description: Full-service hair salon.

Full time employees: 14

In Demand Jobs

- High school diploma: Receptionist
- 2 year: Cosmetologist

Did you know? Locally-owned, full-service salon.





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ethompson@intechims.com

3205 Airport Road, La Crosse, WI 54603 www.intechims.com



EDUCATION & TECHNOLOGY

EDUCATION

Cotter Schools

1115 West Broadway Street, Winona, MN 55987

cotterschools.org

Established in 1911

Business description: Infant care through 12th grade education.

Full time employees: 152

In Demand Jobs

• High school diploma: Maintenance, Dining Services, Custodian, Teacher Aide

- 2 year: Teacher Aide, Teacher Assistant
- · 4 year: Teacher

Did you know? More than 1,000 students!

Hope Lutheran High School

312 East Broadway Street, Winona, MN 55987 hopelhs.org

Established in 2003

Business description: Quality Christ centered education.

Full time employees: 5

Did you know? Hope LHS started with seven students in 2003 and today has over 80 students.

Minnesota State College Southeast

1250 Homer Road, Winona, MN 55987 & 308 Pioneer Road, Red Wing, MN 55066

southeastmn.edu

Established in 1949

Business description: Minnesota State College Southeast is an open-access, public, not-for-profit comprehensive technical and community college. This means that wherever you are in your educational journey, you are welcome here.

Full time employees: 120

Winona Area Public Schools

903 Gilmore Avenue, Winona, MN 55987

winonaschools.org

Established in 1861

Business description: Educational Institution.

Full time employees: 450

In Demand Jobs

• High school diploma: School Nutrition Employees, Custodians, **Educational Assistants, Student Supervisors**

• 4 year: Teachers

TECHNOLOGY

Itechra — Managed IT Services

164 E 4th Street, Winona, MN 55987

itechra.com

Established in 2001

Business description: Managed IT Services provider offering proactive comprehensive solutions in IT.

Full time employees: 21

In Demand Jobs

- High school diploma: IT Support Technician, Help Desk Specialist, Al Data Tagger
- 2 year: Network Support Specialist: Systems Administrator, Cybersecurity Technician, Machine Learning Technician
- 4 year: IT Project Manager, Cloud Solutions Architect, vCIO (Virtual Chief Information Officer), AI Security Analyst

Did you know? We have been providing IT services since 2001 growing from a small local team to a trusted technology partner with clients across multiple states, while maintaining a personal touch in everything we do!

Label LIVE + mydpi

Winona, MN

label.live

Established in 2019

Business description: Label printers and label printer software.

Full time employees: 1

In Demand Jobs

• High school diploma: Customer Support, e-Commerce, Software Development

Did you know? I'm a solo entrepreneur technical founder. My goal is to sell my app to 1% of businesses worldwide.

VCS Technologies

3760 Service Drive, Winona, MN 55987

vcstech.biz

Established in 2001

Business description: Provide IT.

Full time employees: 6

In Demand Jobs

- High school diploma: Shop Technician, Entry Level support
- 2 year: Entry Level Service Technician, Help Desk Technician
- 4 year: Service Technician, Senior Service Technician, Network Security Specialist, Network Administrator

Did you know? VCS has been providing exceptional IT expertise with integrity, since its inception in 2001 - when it was started in a WSU dorm room!

Jennifer Olson | MINNESOTA STATE COLLEGE SOUTHEAST

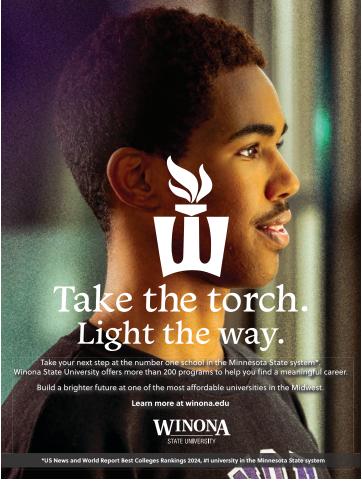
where they are and help them achieve educational success throughout their lives - and I love that!"











HEALTHCARE & WELLNESS

HEALTHCARE

Benedictine - Winona

1347 West Broadway, Winona, MN 55987

benedictinewinona.org

Established in 1962

Business description: Senior living.

Full time employees: 119

In Demand Jobs

• **High school diploma:** Housekeeper, Culinary Aide, Cook, Care Assistant, Resident Assistant, CAN

- 2 year: Licensed Practical Nurse (LPN)
- 4 year: Registered Nurse (RN)

Did you know? Mother Teresa visited our community in 1974!

Gundersen Health System

1122 US-61, Winona, MN 55987 gundersenhealth.org

Established in 1902

Business description: Healthcare.

Full time employees: 119

In Demand Jobs

- **High school diploma:** Ophthalmic Assistant, Ophthalmic Tech I, Optician, Sterile Processing Technician
- 2 year: Oral Surgery Technician, Multimodality Technologist

Did you know? We have over 65 locations throughout MN, WI, and IA.

Iron Bluff Fitness

1213 Gilmore Avenue, Winona, MN 55987 ironblufffitnesswinona.com

Established in 2013

Business description: 24/7 fitness facility.

Full time employees: 2

In Demand Jobs

- High school diploma: Member Services and Cleaning
- 2 year: Member Services, Member Marketing, and Cleaning

Did you know? We are family owned!

WeCare

350 East Sarnia Street, Suite 4, Winona, MN 55987 Established in 2019 in St. Cloud; 2023 in Winona

Business description: Mental health services: serve the homeless,

provide ARMHS, and therapy.

Full time employees: 5 and growing

In Demand Jobs

- High school diploma: Housing Stabilization Program Staff
- · 4 year: Mental Health Professionals, ARMHS Staff
- Masters: Clinical Therapist/Intern

Did you know? We pride ourselves with serving refugees and immigrants, along with mainstream clients with a focus on trauma care.

Winona Health

855 Mankato Avenue, Winona, MN 55987

winonahealth.org

Established in 1894

Business description: Winona Health is an independent, nonprofit, community-owned healthcare system. Here at Winona Health, everything matters, everyone matters, every moment matters.

Full time employees: More than 900 caregivers

In Demand Jobs

- **High school diploma:** Food Service/Housekeeping, Sterilization Technician, Nursing Assistant Hospital
- 2 year: Licensed Practical Nurse Administrative Assistant, Certified Surgical Technician, Licensed Practical Nurse – Internal Medicine
- 4 year: Registered Nurse Lake Winona Manor, Registered Nurse Operating Room, Clinical Dietitian

Did you know? Winona Health was among the first healthcare organizations in the nation to develop an electronic medical record, the goal being to improve safety and efficiency by providing immediate access to an individual's health-related information at the point of care. (Now all the other healthcare organizations have caught on.)

Savannah Skalet | WINONA HEALTH

"There are so many things I love about Winona. I'm from a small town, and Winona's small-town feel is one of the things that appeals to me. It's also just beautiful here. I enjoy being outside and walking by the lake. I love the cute shops downtown, and there is so much live music – there is always something fun going on in Winona. As a nurse in Winona Health's Family Birth Center, it's fun to see familiar faces out in the community. It's not uncommon to run into new parents at the grocery store, and of course I love to see how those babies are growing!"



DISABILITY SERVICES

Home and Community Options

66 East 3rd Street, Winona, MN 55987

hco.org

Established in 1975

Business description: Provides services to individuals with developmental disabilities, ensuring they live their best lives. **Full time employees:** 75

In Demand Jobs

- **High school diploma:** Direct Support Professionals, Program Assistants, and Administrative Assistant
- 2 year: Program Assistants, Primary Counselor, Program Coordinator
- 4 year: Primary Counselor, Program Coordinator, Agency Director, Registered Nurse, Finance Coordinator

Did you know? We have over 20 work locations in the Winona area

PossAbilities of Southern Minnesota

1808 3rd Avenue Southeast, Rochester, MN 55904

possabilities.org

Established in 1962

Business description: PossAbilities provides Individualized Home Supports and Respite for people with disabilities throughout Southern Minnesota.

Full time employees: 30

Did you know? PossAbilities was one of the first pilot Day Activity Centers (DACs) for people with disabilities in the state of Minnesota.

Winona County Developmental Achievement Center

1721 West Service Drive, Winona, MN 55987

winonadac.org

Established in 1963

Business description: Day training & habilitation center for Individuals with developmental disabilities.

Full time employees: 30

In Demand Jobs

• High school diploma: Direct Support Professional

Did you know? A great place to work for people who enjoy helping others.

VETERINARY

Companion Animal Care Center

640 Innovation Drive, Winona, MN 55987

caccwinona.com

Established in 2000

Business description: Small animal veterinary services and pet lodging.

Full time employees: 15

In Demand Jobs

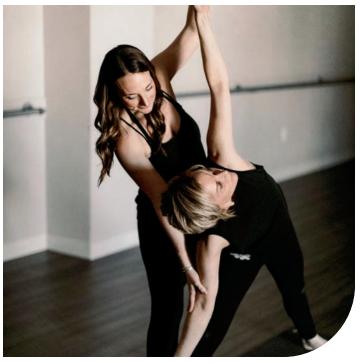
- High school diploma: Lodge Attendant/Kennel Assistant
- 2 year degree: Veterinary Technician











HOSPITALITY & LEISURE

HOSPITALITY

Days Inn

420 Cottonwood Drive, Winona, MN 55987 wyndhamhotels.com/days-inn

Full time employees: 4

Signatures

22852 County Road 17, Winona, MN 55987 signatureswinona.com

In Demand Jobs

· High school diploma: Dishwasher, Host

2 year: Banquet Server4 year: Line Cook/Chef

The Parlour Room

121 E 3rd St., Winona, MN 55987 theparlourroomwinona.com

Established in 2023

Business description: The Parlour Room is a versatile, welcoming event space in Winona, offering a unique and affordable venue for small gatherings, parties, and more. Designed to adapt to a variety of events, it's the perfect place for the community to come together and celebrate, collaborate and enjoy life's events. **Full time employees:** 1

In Demand Jobs

- No education requirement: Bartenders (over the age of 18)
- 4 year: Marketing (Interns or those who have a degree in marketing to help us run social media pages and better market our space.)

Did you know? Our custom artwork, done by a local artist, in our bathrooms included signature drinks that we have created at Parlour for events.

White Valley Motel

449 West 6th Street, Saint Charles, MN 55972 whitevalleymotel.com

Business description: A motel providing travelers with lodging and free parking facilities.

RECREATION

The Bridges Golf Course

22852 County Road 17, Winona, MN 55987

winonagolf.com

Established in 1920

Business description: Public golf course.

Full time employees: 4 year-round, 25 seasonal (spring-fall)

n Demand Jobs

- **High school diploma:** Cart Attendants/Range Pickers, Pro Shop Staff, Grounds Crew
- 2 year: Possible management depending on degree.
- 4 year: Pro shop Management, Superintendent/Assistant Superintendent, Mechanic

Did you know? The Bridges Golf Course, previously known as the Winona Country Club, is one of the first 3 golf courses in MN that started the Minnesota Golf Association.

Visit Winona

160 Johnson Street, Winona, MN 55987

visitwinona.com

Established in 1989

Business description: Tourism marketing, branding,

advertising, promotion. Full time employees: 3

In Demand Jobs

- High school diploma: Visitor Center Information Counselors
- 2 year: Office Receptionist
- 4 year: Sales and Marketing

Did you know? We have a fun campaign promoting Winona as the Miami of Minnesota and our stuffed flamingo is a big hit at trade shows.

Kate Carlson | VISIT WINONA

"I am proud to work in the Hospitality and Tourism industry in Winona, specifically championing our area through promotions at Visit Winona. Our organization strives to provide a positive economic impact for our region by marketing the amazing assets of our city year round. We assist visitors by sharing resources and local, expert information to ensure enjoyable, unique experiences for all. Stop by the Winona Visitor Center to see our work firsthand."









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Program matches up to \$10,000 for tuition.

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WINONA COUNTY

EMPLOYMENT & ECONOMIC DEVELOPMENT DATA

TOP EMPLOYERS

- FASTENAL CO. 1,299 Employees
- WINONA HEALTH
 850 Employees
- WINONA STATE UNIVERSITY
 750 Employees
- WINONA PUBLIC SCHOOLS DIST. #861 615 Employees

23,900 TOTAL# OF JOBS

1,234
TOTAL
OF BUSINESS
ESTABLISHMENTS

\$51,129 AVERAGE ANNUAL WAGE

MOST COMMON INDUSTRIES

- MANUFACTURING 20.6%
- HEALTHCARE AND SOCIAL ASSISTANCE 18.1%
- RETAIL TRADE 11.2%

HIGHEST PAYING INDUSTRIES

- **UTILITIES** \$65,625+
- PUBLIC ADMINISTRATION \$54,441+
- CONSTRUCTION \$46,303+

EMPLOYMENT GROWTH

Winona Co. is a part of the Southeast planning region, which is projected to see a **5.1%** increase in employment levels over the next decade (2020-2030). In addition to new jobs created, there will be a much larger number of exit openings.

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- Machine Operators
- Quality/Lab/R&D Techs



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